



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

July 17, 2019

Eric Greschner
Evolution Maintenance, Inc.
1137 Myatt Blvd
Madison, TN 37115
Re: **RFQ # 1173657, Plumbing Maintenance, Repair, and Emergency Repair Services**

Dear Mr. Greschner:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1173657 for **Plumbing Maintenance, Repair, and Emergency Repair Services**. This letter hereby notifies you of Metro's intent to award to Evolution Maintenance, Inc., contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Joe Ann Carr, BAO Representative, at (615) 880-2338 or at joann.carr@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Brad Wall by email at brad.wall@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

July 17, 2019

Keith Crews
Lee Company
331 Mallory Station Road
Franklin, TN 37067
Re: **RFQ # 1173657, Plumbing Maintenance, Repair, and Emergency Repair Services**

Dear Mr. Crews:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1173657 for **Plumbing Maintenance, Repair, and Emergency Repair Services**. This letter hereby notifies you of Metro's intent to award to Lee Company, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Joe Ann Carr, BAO Representative, at (615) 880-2338 or at joann.carr@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Brad Wall by email at brad.wall@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

July 17, 2019

Allen Madere
S.M. Lawrence Company, Inc.
1330 Murfreesboro Pike
Nashville, TN 37217
Re: **RFQ # 1173657, Plumbing Maintenance, Repair, and Emergency Repair Services**

Dear Mr. Madere:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1173657 for **Plumbing Maintenance, Repair, and Emergency Repair Services**. This letter hereby notifies you of Metro's intent to award to S.M. Lawrence Company, Inc., contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Joe Ann Carr, BAO Representative, at (615) 880-2338 or at joeann.carr@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Brad Wall by email at brad.wall@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

RFQ # 1173657 - Plumbing Maintenance, Repair, and Emergency Repair Services

	Evolution Maintenance, Inc.	Lee Company	S.M. Lawrence Company, Inc.
Contract Acceptance	Accepted with no exceptions	Accepted with no exceptions	Accepted with no exceptions
Cost (30 points)	17.22	25.34	30
Qualifications and Experience (35 Points)	29	35	30
Capacity to Perform and Risk Mitigation (35 points)	29	33	30
Total (100 Points)	75.22	93.34	90.00

Evolution Maintenance, Inc.

Strengths - Firm provided a detailed description of their experience in providing commercial plumbing maintenance to commercial clients of similar size, scope, and complexity as Metro. Firm provided detailed resumes of the key individuals assigned to this project. The firm's reference projects were of similar size, scope, and complexity. Firm provided a detailed description of how regular and emergency calls are dispatched. The firm provided detailed information about their policies for implementing environmentally friendly practices. The firm provided detailed information pertaining to risk associated with the scope of work.

Weaknesses - The firm's description on why they are the best suited for this project lacked detail. The description of the firm's experience in providing preventative maintenance lacked detail. The firm's description of their ability and commitment to maintaining compliance on regular and emergency service calls lacked detail.

Lee Company

Strengths - Firm provided a detailed overview that included the number of years in business, number of employees, client base, and location of offices. Firm provided a detailed description on why they are best suited for this project. Firm provided a detailed description of their experience in providing commercial plumbing maintenance to commercial clients of similar size, scope, and complexity as Metro. Firm displayed detailed experience in providing preventative maintenance. Firm provided detailed resumes of the key individuals assigned to this project. The firm's reference projects were of similar size, scope, and complexity. Firm provided a detailed description of their capacity to perform the requested services. The firm provided detailed information about their policies for implementing environmentally friendly practices. Firm provided a detailed description on how work would be prioritized for Metro.

Weaknesses - The firm's description of their process for dispatching regular and emergency calls lacked detail. The firm's identification of risk and their risk mitigation plans lacked detail.

S.M. Lawrence Company, Inc.

Strengths - Firm provided a detailed overview that included the number of years in business, number of employees, client base, and location of offices. Firm provided detailed resumes of the key individuals assigned to this project. The firm's reference projects were of similar size, scope, and complexity. Firm provided a detailed description of how regular and emergency calls are dispatched. The firm provided detailed information about their policies for implementing environmentally friendly practices. The firm provided detailed information pertaining to risk associated with the scope of work.

Weaknesses - The firm's description of their ability and commitment to maintaining compliance on regular and emergency service calls lacked detail. The firm's description of how they will prioritize work for Metro lacked detail.

Enter Solicitation Title & Number Below		
Plumbing Maintenance, Repair, and Emergency Repair Services; RFQ# 1173657	Min. SBE/SDV Requirement	Total Cost Points
	5.0%	30.00
Offeror's Name	Bids	RFP Cost Points
Evolution Maintenance, Inc.	\$3,619,457.55	17.22
Lee Company	\$2,460,364.52	25.34
S.M. Lawrence Company, Inc.	\$2,077,973.24	30.00

PNP Compliance Results Form

Department Name: Metro Wide/General Services
RFP/ITB Number: 1173657
Procurement Name: Plumbing Maintenance, Repair, and Emergency Repair Services

Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Evolution Maintenance, Inc.	Yes	Evolution Maintenance, Inc. is compliant with the requirements of the Procurement NonDiscrimination Program having engaged in good faith effort outreach to registered, certified MWBEs: Garton Professional Services, LLC.-WBE (Accepted), K & J Associates, Inc.-WBE (Declined) and Mutual Contractors LLC.-WBE. (Declined) Proposed the inclusion of Garton Professional Services, LLC at 10%
Lee Company	Yes	Lee Company is compliant with the requirements of the Procurement NonDiscrimination Program having engaged in good faith effort outreach to registered, certified MWBEs: Titan Fastener & Supply LLC.-WBE (Accepted), Sunago Supply-MBE (Declined) and Ram Tool & Supply.-WBE. (Declined) Proposed the inclusion of Titan Fastener & Supply LLC.at 10%.
S.M. Lawrence Company, Inc.	Yes	S.M. Lawrence Company, Inc. is compliant with the requirements of the Procurement NonDiscrimination Program having engaged in good faith effort outreach to registered, certified MWBEs: K&J Associates.-WBE (Declined), Mutual Contractors, LLC.-WBE (Declined) and Pinnacle Construction Partners, LLC.-MBE. (Declined). Proposed the inclusion of none.

*Denotes Contractor with whom follow up was required

Date: 06/24/2019

Metro Buyer: Brad Wall

BAO Rep: JoeAnn Carr

BAO SBE Assessment Sheet

BAO Specialist: Carr, JoeAnn

Contract Specialist: Wall, Brad

6/24/2019

Department Name: Metro Wide, General Services

RFP/ITB Number: 1173657

Project Name: Plumbing Maintenance, Repair, and Emergency Repair Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Evolution Maintenance, Inc.	\$3,619,457.55	Min. SBE/SDV Requirement 5%	5% SBE/SDV Requirement Y	5% SBE/SDV Requirement	Evolution Maintenance, Inc. Acknowledged Participation Expectations and Consequences of Misrepresentation of the 5% SBE/SDV requirement.
Lee Company	\$2,460,364.52	Min. SBE/SDV Requirement 5%	5% SBE/SDV Requirement Y	5% SBE/SDV Requirement	Lee Company Acknowledged Participation Expectations and Consequences of Misrepresentation of the 5% SBE/SDV requirement.
S.M. Lawrence Company, Inc.	\$2,077,973.24	Min. SBE/SDV Requirement 5%	5% SBE/SDV Requirement Y	5% SBE/SDV Requirement	S.M. Lawrence Company, Inc.. Acknowledged Participation Expectations and Consequences of Misrepresentation of the 5% SBE/SDV requirement.